



Quattro

FINANCE GROUP

390 PETER MOKABA RIDGE, MUSGRAVE, BEREA, 4001
031 242 5100



QUATTRO IDENTITY

Birthered out of adversity and united by deeply embedded friendships, loyalty and trust, this union of talent are proud ambassadors of a noble profession who strive with integrity to safeguard generations of lives.

QUATTRO PURPOSE

To transfer knowledge and share our entrepreneurial experiences so that we can educate and serve our clients at a deeper level, by co-navigating commercial terrain that we have successfully traversed ourselves.

QUATTRO VISION

To be interwoven into the life cycle of each client we serve through our financial services eco-system of specialisation, affording them time to focus on their value to the world.

LISTEN TO
GARY'S
INTRODUCTION
SPEECH HERE



Password : Quattro1234



HERE YOU LEAVE TODAY AND
ENTER THE WORLD OF
YESTERDAY AND TOMORROW.
REFLECT ON YESTERDAY, LET
THE RICHNESS OF IT'S IDENTITY
BE ABSORBED. **BUT BE PART OF**
OUR TOMORROW AND LET
TOMORROW DEFINE THE STEPS
WE TAKE TODAY



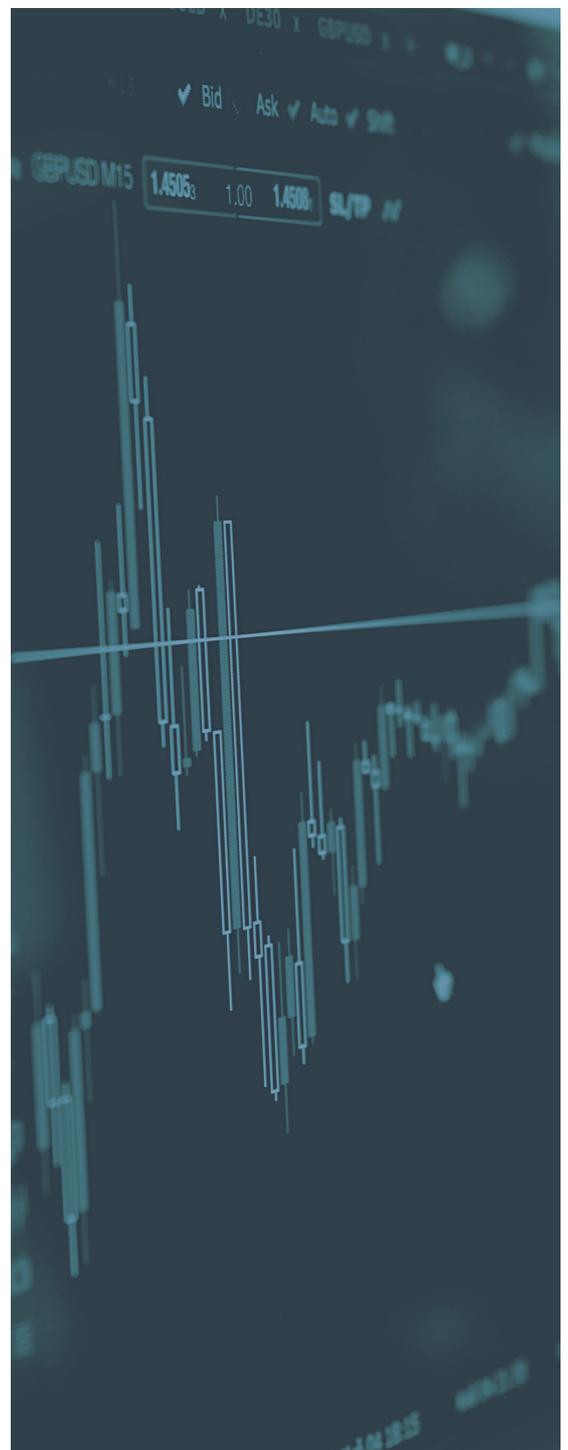
Quattro

INVESTMENT VISION

Our Investment Vision is to be the trusted custodian of your dreams. We strive to be part of 'how you do life' by gaining a deep understanding of the aspirations you have for the future. Through an exchange of knowledge, we build our investment strategy around what you hope to achieve. Along the journey, we introduce you to the investment specialisation and pedigree that is held within the Quattro eco-system. We walk with you as far as you can see, and when we get there, you will see further.

UNDERSTANDING THE QUATTRO INVESTMENT VISION

- 1. Trusted custodian:** Trust is a key component of the Quattro value set, not only driving internal culture but also expressed externally to clients. When 'trust' is combined with 'custodian', we can visualize Quattro as a trusted financial guardian.
- 2. Dreams:** Strategising to help clients realise their dreams / aspirations.
- 3. Understanding of the aspirations you have for the future:** If you do not know where you are going, any path will take you there. Plotting the destination (GPS).
- 4. Exchange of knowledge:** Quattro invites an understanding of the where the client is and where they want to go, and in exchange provides options on how to get there, from here.
- 5. Investment strategy:** The role of the financial strategist is to advise strategically to meet client's goals.
- 6. Investment specialisation & eco-system:** The Quattro philosophy of affording clients the benefit of deep specialisation.
- 7. We walk with you as far as you can see, and when we get there, you will see further:** We take this journey together and we grow together.

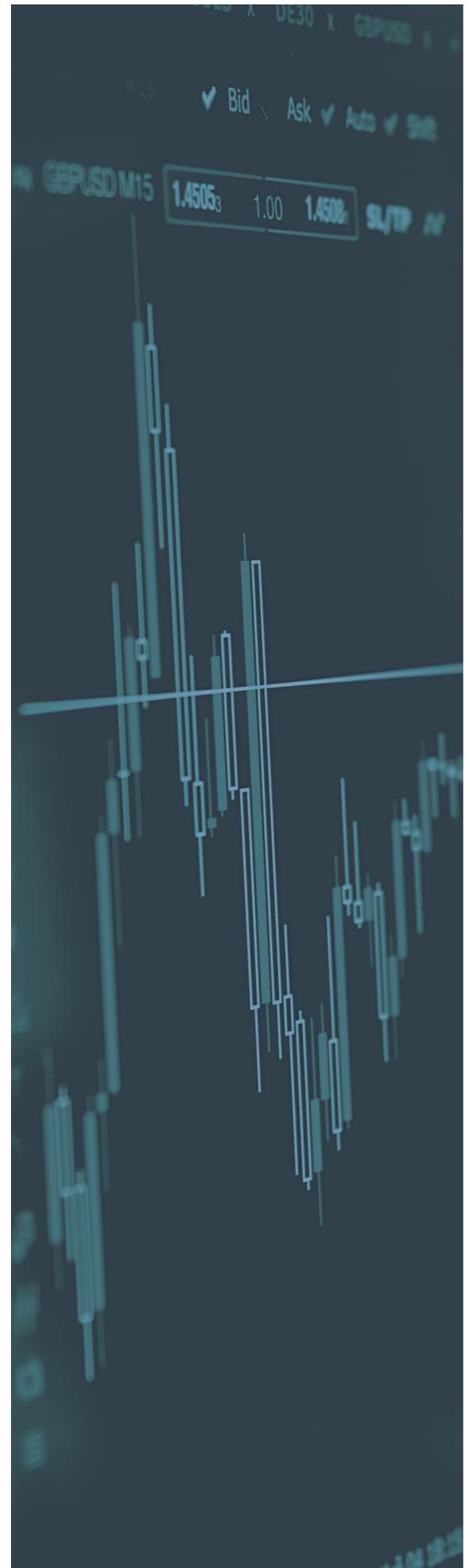


INVESTMENT PHILOSOPHY

At Quattro, to achieve growth over the long-term, we focus on high quality assets that have demonstrated consistency and have positive prospects. We manage risk through diversification and investment in assets when they offer value.

UNPACKING THE QUATTRO INVESTMENT PHILOSOPHY

1. **Long-term:** Quattro seeks returns over the long-term.
2. **High quality assets:** High conviction of solid and proven assets with pedigree.
3. **Positive prospects:** This is where the global macro view comes in and the sustainability and future attractiveness of the sector and market is assessed.
4. **Manage risk:** A risk adjusted approach is adopted.
5. **Diversification:** Mitigating risk by investing in instruments and sectors that would behave differently if faced with the same event.
6. **When they offer value in the market:** The Quattro Investment Philosophy is strongly driven by valuations. Through research and analytics, Quattro seeks to determine the asset's true and real value (without the influence of sentiment), and invests when the asset is at fair value, or even undervalued.



COMBINING INVESTMENT
PHILOSOPHY AND VISION

**TO BUILD GUIDELINES
FOR VALUABLE CLIENT
CONVERSATIONS**

- At the top of the pyramid, a wealthy client should be given the benefit of your thinking with regards to your approach to money management.
- Demonstrating an understanding of the economic environment in which you operate, by giving broad commentary of global and local economic conditions in a short overview adds immense credibility and shows pedigree and professionalism.
- To segment and build the wealthy piece of your market it is worthwhile tailoring your approach.
- Adapt your language, terminology and build trust in your Investment Philosophy, process, and Vision.
- Transparency builds trust. As your client, I would want to know why and how my capital is allocated to achieve my objectives.
- Information is power so why not make your clients powerful?
- Give wealthy clients access to information that they would not ordinarily have.
- Build confidence by sharing with clients how you harness the collective intelligence of local and offshore investment specialists, and blend it with coal-face investment needs to form strong and appropriate solutions.



QUATTRO ADVICE
PHILOSOPHY

At Quattro, the center of our advice philosophy is you, our client. We are meticulous in selecting our clients because we want to partner with you for life and deliver a financial strategy that is uniquely yours. Therefore, new clients are referred to us by trusted clients. Unlike algorithms or 'bots', we want to personally engage you. We want to understand your role as breadwinner, employee, or business owner. But we also want to understand you as the whole person, husband, wife, parent, and human being with life goals. We embrace technology so long as it serves our client by making us more efficient and better equipped so your experience is superior. We solve for complexity with understanding and empathy, both human qualities. We are financial strategists who want to gain a deep understanding of who you are, what your current financial reality is and what your financial aspirations are. We educate you so that you are in a strong position to make informed decisions and assist you in prioritising your need.